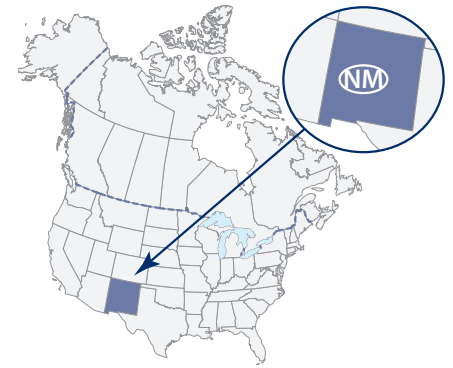


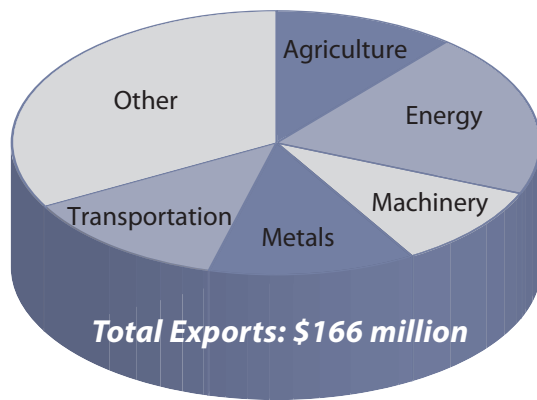
NEW MEXICO



- ✦ Canada–U.S. trade supported 7.1 million U.S. jobs
- ✦ Total Canada–U.S. merchandise trade: \$535 billion
- ✦ 44,500 New Mexico jobs are supported by Canada–U.S. trade
- ✦ Canadians made more than 60,500 visits to New Mexico, spending \$24 million
- ✦ New Mexico residents made 33,900 visits to Canada, spending \$26 million

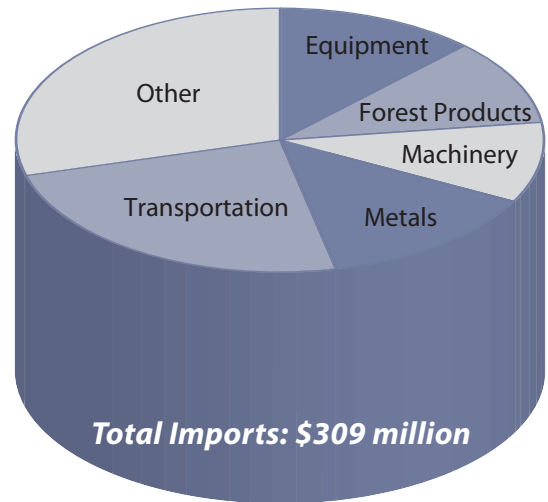
New Mexico's Exports to Canada

2007, in millions of U.S. dollars



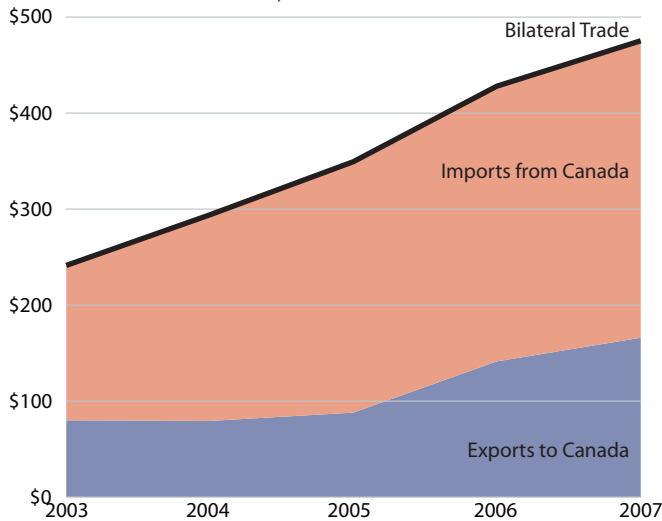
New Mexico's Imports from Canada

2007, in millions of U.S. dollars



New Mexico–Canada Bilateral Trade

2003–2007, in millions of U.S. dollars



A Close Relationship

New Mexico and Canada enjoy a mutually beneficial relationship as bilateral trade flows climbed to \$475 million in 2007, an increase of 35% from the previous year. The state supplied its northern NAFTA partner with \$166 million in merchandise goods and imported \$309 million worth during the same period. Canada remained one of the state's top four export markets and purchased almost 10% of New Mexico's foreign-bound goods.

Partners in flight

New Mexico and Canada share an integrated market in the manufacture and sale of transportation products. In support of the state's burgeoning aviation industry, New Mexico looked to Canada's 400+ aerospace companies for a wide range of aircraft components and parts, purchasing \$51 million worth. In return, the state supplied its northern NAFTA partner with \$21 million in transportation goods, consisting

Tourism

Visits to New Mexico by Canadians: 60,500
 \$ spent: \$24 million
 New Mexico visits to Canada: 33,900
 \$ spent: \$26 million

Jobs

New Mexico jobs supported by
 Canada–U.S. trade 44,500

Merchandise Trade

Exports to Canada: \$166 million
 Imports from Canada: \$309 million
 Bilateral trade: \$475 million

New Mexico's Leading Exports to Canada

2007, in millions of U.S. dollars

Energy (20% of total exports)	\$33
Crude petroleum	\$15
Other crude bituminous substances	\$10
Other petroleum & coal products	\$8
Transportation (13% of total exports)	\$21
Motor vehicle parts, except engines	\$17
Automobiles	\$1
Aircraft parts, except engines	\$1
Metals (13% of total exports)	\$21
Precious metals & alloys	\$14
Valves	\$4
Other metal fabricated basic prod.	\$2

New Mexico's Leading Imports from Canada

2007, in millions of U.S. dollars

Transportation (24% of total imports)	\$74
Aircraft engines & parts	\$38
Aircraft parts, except engines	\$13
Railway trains & rolling stock	\$9
Metals (14% of total imports)	\$43
Nickel & alloys	\$21
Metal fabricated basic products	\$11
Other iron, steel & alloys	\$4
Equipment (12% of total imports)	\$38
Other equipment & tools	\$12
Other measur. cont. lab. med. & opt. equipment	\$11
Electrical lighting equipment	\$6

primarily of \$17 million in motor vehicle parts, except engines and complete automobiles. Transportation represents a new growth sector for the state as bilateral sales jumped 196% from the previous year to \$95 million

An energy partnership

The vast majority of New Mexico–Canada energy trade flowed in a northward direction in 2007, benefitting the state with a trade surplus valued at \$29 million. New Mexico supplied its energy-rich partner with \$33 million worth, 20% of its total exports. Crude petroleum, valued at \$15 million accounted for the state's second largest export commodity. In contrast, New Mexico sought electricity from Canada, buying \$3 million worth.

Strength in metals

In 2007, bilateral trade in metals accounted for \$64 million. The state shipped \$14 million in precious metals and alloys to Canada. New Mexico's metal purchases led by imports of nickel and alloys, totaled \$21 million, an increase of 91% from the previous year.

less than the cost of grid electricity — solar energy for around 6¢ per kilowatt-hour (kWh).

New Mexico visits Canada

For the first time, the New Mexico Secretary of Economic Development will lead a trade mission to Calgary in June 2008. The state, which has significant natural gas reserves, will participate in the Global Petroleum Show and hold meetings with the petroleum industry as well as with other business sectors. And New Mexico Tourism will be back at HarborFront in Toronto this summer promoting the state as a tourist destination.

June 2008

Canada–New Mexico Success Stories

Film production is hot in New Mexico

The booming New Mexican film industry is expected to see 3.8% growth in 2008 and is expected to bring hundred of new jobs to the state over the next 3 years. In 2006 **Lions Gate Studios**, located in North Vancouver, British Columbia purchased land for a 15 million dollar studio in Rio Rancho New Mexico. Initial proposals in the deal stipulated that over 1800 new jobs would be created as a result of Lion's Gate's investment in the region.

Solar power moves forward

Ontario-based **Enerworks** has partnered with Albuquerque-based **Sunergy** to market its solar hot water heater system. The EnerWorks appliances are the world's first, in-home, renewable energy products that supply energy to the user for

For more information on Canada's trade
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Merchandise trade and tourism figures are from **Statistics Canada**, converted at the rate of US\$1.00=C\$1.0749. Merchandise trade is based on total exports and imports for the year 2007. Job numbers are based on 2005 data from a 2006 study commissioned by the Canadian Embassy. Canada's export ranking is from the **World Institute for Strategic Economic Research (WISER)**. All figures are in U.S. dollars. Figures may not add up due to rounding.